



Job Title: Senior Financial Analyst

Start Date: Q2 2022

Location: Chicago or Boston

Supervisor's Title: CIO

FLSA: Exempt (from overtime requirements)

JOB DESCRIPTION

Seeking a senior financial analyst to work with the acquisition team within a boutique investment bank with a focus on commercial real estate. Analysts have the opportunity to work on commercial real estate transactions from start to finish, including creating marketing materials, conducting research, providing financial analysis and modeling, marketing deals to investors and assisting with due diligence and closing processes. See below for more details.

Key Job Responsibilities

Description

- Evaluate all aspects of real estate acquisition and ownership (e.g., acquisition analysis, financing strategies/analysis, disposition, etc.)
- Source diversified real estate acquisition opportunities
- Assist with asset financing as applicable: placing new debt, supplemental loans, mezzanine/preferred equity and refinancing
- Model, underwrite and value various acquisitions, including in-depth sensitivity analysis. This responsibility requires experience in multiple real estate asset classes, specifically operating and market metrics and knowledge of operating statements, as well as in-depth understanding of finance principles and a working knowledge of key metrics (IRR, debt yield, cash-on-cash returns, etc.)
- Conduct market research to support key assumptions. This function requires the analysis of historical and competitive market data, assessment of supply and demand generators, and the consideration of comparable transactions in the market place.
- Assist in the preparation of internal Investment Committee presentations, investor offering memorandums/general marketing materials, and investor reporting.
- Assist in the due diligence process throughout the life cycle of a deal from initial underwriting through the closing and documentation process.
- Provide financial analysis and modeling for commercial real estate debt and ground lease financings.



Qualifications (Preferred)

- Strong analytical, mathematical, writing and computer skills.
- Clear and effective communicator; takes responsibility for understanding others.
- Solid working knowledge of financial accounting.
- Computer proficient (Excel, Word, PowerPoint, Argus).
- Bachelor's degree required, concentration in real estate, finance or accounting preferred.
- Three to six years of real estate acquisition experience.

Competencies

- Achieves results
- Thinks analytically
- Detail-oriented with a concern for quality
- Clear communicator
- Takes initiative
- Conducts oneself in a professional manner
- Ability to juggle multiple tasks at a time

COMPANY DESCRIPTION

Waterway Family Funds LLC is a division of Waterway Partners LLC and an affiliate of Waterway Capital LLC, a broker-dealer registered with the SEC and member of the Financial Industry Regulatory Authority. As an owner/investor, Waterway Family Funds acquires commercial real estate across diverse asset classes and geographic locations. Waterway Capital, a boutique investment bank, provides customized financing solutions for developers and owners of commercial real estate. With decades of experience, the Waterway team has built a reputation for advancing the industry with innovative ideas. Waterway is headquartered in Boston with offices in Chicago and New York.

ABOUT THE TEAM

With experience in commercial real estate acquisitions, investment banking, commercial real estate banking and fixed income sales and trading, the Waterway team offers unmatched expertise, personal attention and a market-leading approach to real estate investment and finance. The acquisition team focuses nationwide on sector diverse commercial real estate. The banking team focuses on originating and structuring creative debt capital solutions for commercial real estate owners, investors and developers. Product types include credit tenant loan (CTL) financing, sale-leaseback transactions and structured private placements, including structured ground lease transactions.

TO APPLY, PLEASE SUBMIT YOUR NAME, CONTACT INFORMATION AND RESUME TO

apply@waterwaycapllc.com